



## Disadvantaged Business Enterprises

LOUISIANA DEPARTMENT OF  
TRANSPORTATION & DEVELOPMENT



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LA DOTD Compliance Office  
1201 Capitol Access Road  
Baton Rouge, Louisiana  
70802  
(225) 379-1382



## *SPEED DATING EVENT*

### *Building a Relationship*

Our 2016 “Speed Dating Event”, held on June 22, 2016, which offered the DBE a face-to-face opportunity to connect with the prime contractors to market their company and services for future business projects, was a successful event. There were approximately 52 attendees, which included prime contractors from Boh Brothers Construction, Cycle Construction, JB James Construction, HGBM-JV, James Construction, the Baton Rouge Metropolitan Airport, LADOTD, and the DBEs firms.

The feedback received from the DBEs was remarkable; however the affair was just the beginning of the process. We encourage all DBEs to follow up with every firm they had a chance to communicate with. In conjunction with the DBEs following up, SJB will be contacting all attendees to:

- See what we can do to facilitate further communications between you and the prime contractor
- What additional training or seminars would be beneficial to your success

We truly appreciate everyone’s positive feedback and hope that we can continue to provide this service to each and every one of you. It is truly our pleasure to work with you.



# SPEED DATING EVENT





# SPEED DATING EVENT





Dear DBE Firm:

The Disadvantaged Business Enterprise (DBE) Program is designed to ensure that small minority and women-owned businesses are able to compete on an equal basis for contracting opportunities within the transportation industry.

Please take a few moments to complete the survey below in order to properly identify areas of concern. Your assistance will aid in creating common solutions and increase contracting opportunities for all.

Business Name: \_\_\_\_\_

Business Address: \_\_\_\_\_

Business Email: \_\_\_\_\_

Business Phone No.: \_\_\_\_\_ Specialty Areas: \_\_\_\_\_

Do you actively quote LA DOTD projects? Yes  No   
If not, why? \_\_\_\_\_

Do you bid primarily as a prime contractor  or sub-contractor

Are you interested in becoming a prime contractor? Yes  No

Have you ever received a LA DOTD job? Yes  No

Do you plan to actively bid LA DOTD work in the future? Yes  No   
If not, why: \_\_\_\_\_

Are there any barriers you see to quoting LA DOTD jobs? Yes  No   
If yes, please explain: \_\_\_\_\_

If barriers listed, what do you see as ways to overcome those barriers?  
\_\_\_\_\_

**Please circle the areas of assistance you are interested in being provided.**

**Accounting & Record Keeping**

- Financial Analysis
- Accounting Software

**Financial Assistance**

- Cash Flow/Working Capital
- Loan and Bond Packaging

**Business Management**

- Business Planning
- Project Management

**Marketing**

- Marketing Strategies
- Marketing Plan

**Contract Compliance**

- Federal/State Compliance
- EEO/Affirmative Action

**Job Cost Control**

- Preparing Budgets
- Actual Cost Reports

**Scheduling and Planning**

- Plans and Specs
- Project Scheduling

**Labor/Bar Chart**

- Material Delivery
- Estimating/Bidding

**Legal**

- Contract Negotiations
- Delay Contract

**Construction Lien Law**

- Computer Training
- Hardware/Software

• Other: \_\_\_\_\_

Please complete and return to SJB Group, LLC via  
fax at 225-769-3596, email at  
[jdesbordes@sjbgroup.com](mailto:jdesbordes@sjbgroup.com)  
or mail to P.O. Box 1751, Baton Rouge, LA 70821-1751.



## OSHA Safety Article.....

### Demolition: Construction in Reverse, with Additional Hazards.

OSHA Compliance Safety and Health Officers often face a somber task as they identify and document the violation of safety and health standards which lead up to the latest worker tragedy. *Demolition worker impaled on rebar. Worker electrocuted during demolition work. Two demolition workers die of burns after flash fire at warehouse. Employee in aerial lift killed when roof collapses.* However, the **hazards of demolition work can be controlled and eliminated** with the proper **planning**, the right **personal protective equipment**, necessary **training**, and **compliance with OSHA standards**. This Safety & Health Topics page is dedicated to the demolition workers who died on the job.

Demolition is the dismantling, razing, destroying or wrecking of any building or structure or any part thereof. Demolition work involves many of the hazards associated with construction. However, demolition involves additional hazards due to unknown factors which makes demolition work particularly dangerous. These may include:

- Changes from the structure's design introduced during construction;
- Approved or unapproved modifications that altered the original design;
- Materials hidden within structural members, such as lead, asbestos, silica, and other chemicals or heavy metals requiring special material handling;
- Unknown strengths or weaknesses of construction materials, such as post-tensioned concrete;
- Hazards created by the demolition methods used.

To combat these, everyone at a demolition worksite must be fully aware of the hazards they may encounter and the safety precautions they must take to protect themselves and their employees.

Demolition hazards are addressed in [specific standards](#) for the construction industry.

### Hazards

PLAN ahead to get the job done safely

Proper planning is essential to ensure a demolition operation is conducted with no accidents or injuries. This includes, but is not limited to:

- An engineering survey completed by a competent person before any demolition work takes place. This should include the condition of the structure and the possibility of an unplanned collapse.
- Locating, securing, and/or relocating any nearby utilities.
- Fire prevention and evacuation plan.
- First Aid and Emergency Medical Services.
- An assessment of health hazards completed before any demolition work takes place.





## OSHA Safety Article.....

PROVIDE the right protection and equipment

The employer must determine what Personal Protective Equipment (PPE) will be required. In demolition operations, PPE may include:

- Eye, face, head, hand, foot protection
- Respiratory protection
- Hearing protection
- Personal Fall Arrest Systems (PFAS)
- Other protective clothing (for example, cutting or welding operations)

It is not enough to provide PPE. Employees must be trained on the selection, use, fitting, inspection, maintenance, and storage of PPE.

TRAIN all employees about hazards and how to use the equipment safely

Under the Occupational Safety and Health Act (OSH Act), Public Law 91-596, employers have a responsibility to provide a safe workplace for employees. Employers must instruct employees how to recognize and avoid or remove hazards that may cause an injury or illness based on their assigned duties. Certain OSHA construction standards require that employees receive training in specific topics. *Employers must provide this safety training in a language and vocabulary their workers can understand.*

### Employer Responsibilities

Under the Occupational Safety and Health Act (OSH Act), Public Law 91-596, each employer is responsible for the safety and health of its workers and for providing a safe and healthful workplace for its workers.

OSHA's role is to assure the safety and health of America's workers. The [OSHA at a Glance](#) (PDF\*) publication provides information on the strategies and programs OSHA uses to promote worker safety and health. For additional information on Workers' Rights, Employer Responsibilities, and other services OSHA offers, visit OSHA's [Help for Employers](#), [Workers Page](#) and [Publications](#).

This information was taken from the OSHA website at [www.osha.gov](http://www.osha.gov). We encourage you to share this valuable information with your employees.





## LA DOTD Inspector Certification Courses

### Embankment and Base Course

Qualifies inspectors to perform complete inspection and acceptance on embankment and base course projects, excluding base courses constructed of hot mix or pcc.

Topics tested include:

- Specifications
- Department Policies and Procedures
- Construction Layout'
- Traffic Control
- Sampling Procedures
  - Pulverization
  - Optimum Moisture and Maximum Density
  - Percent Cement
  - Percent Density
  - Gradation
  - Measuring Thickness, Width, Grade, and Cross Slope
- Clearing and Grubbing
- Environmental Concerns and Erosion Control
- Visual Inspection of Soil Cement and Aggregate Base Course
- Department Policies and Procedures
- Equipment Inspection
- Troubleshooting
- Determination of Percent Pay
- Documentation

### Asphaltic Concrete Plant

Qualifies technicians and inspectors to design mixes and perform QC/QA operations at an Asphaltic Concrete Plant. Is currently based on Marshall Mix Design.

Topics tested include:

- Specifications
- Department Policies and Procedures
- Sampling Procedures
- Mix Design
- Testing Procedures
  - Marshall Properties
  - Determination of Optimum AC
  - Determination of Percent Anti-Strip
  - Gradation
  - Determination of Percent AC
  - Water Susceptibility (Lottman)
- Plant Inspection
- Aggregate Handling
- Stockpile Building and Handling
- Bin Percentages
- 0.45 Power Curve
- Theoretical Yield
- Determination of Batch Weights
- Determination of VMA
- Troubleshooting
- Determination of Percent Pay

- Documentation

### Asphaltic Concrete Plant

Qualifies technicians and inspectors to design mixes and perform QC/QA operations at an Asphaltic Concrete Plant. Is currently based on Marshall Mix Design.

Topics tested include:

- Specifications
- Department Policies and Procedures
- Sampling Procedures
- Mix Design
- Testing Procedures
  - Marshall Properties
  - Determination of Optimum AC
  - Determination of Percent Anti-Strip
  - Gradation
  - Determination of Percent AC
  - Water Susceptibility (Lottman)
- Plant Inspection
- Aggregate Handling
- Stockpile Building and Handling
- Bin Percentages
- 0.45 Power Curve
- Theoretical Yield
- Determination of Batch Weights
- Determination of VMA
- Troubleshooting
- Determination of Percent Pay
- Documentation

### Asphaltic Concrete Paving

Qualifies inspectors to perform complete inspection and acceptance on asphaltic concrete paving projects.

Topics tested include:

- Specifications
- Department Policies and Procedures
- Traffic Control
- Sampling Procedures
- Testing Procedures
  - Mat Thickness
  - Joint Smoothness
  - Rideability
- Visual Inspection of Material at Delivery and In-place
- Yield - Theoretical and Actual
- Equipment Inspection
- Troubleshooting
- Determination of Percent Pay
- Documentation



## LA DOTD Inspector Certification Courses

### PCC Paving

Qualifies inspectors to perform complete inspection and acceptance on PCC paving projects.

Topics tested include:

- Specifications
- Department Policies and Procedures
- Traffic Control
- Sampling Procedures
- Testing Procedures
  - Slump
  - Yield
  - Air
  - Temperature of Concrete
  - Tine Finish
- Inspecting Reinforcing Bars and Load Transfer Devices at Delivery and In-place
- Checking Elevations and Cross Slopes
- Joint Placement and Inspection
- Concrete Placement
- Rate of Pour
- Equipment Inspection
- Concrete Truck Mixed Inspection
- Concrete Finishing
- Curing Compound
- Basic Concrete Plant Inspection
- Troubleshooting
- Lot Layout
- Basics of Mix Design (Absolute Volume Method)
- Basics of Concrete Materials Properties
- Determination of Percent Pay
- Documentation

### Structural Concrete

Qualifies inspectors to perform complete inspection and acceptance on structural projects using concrete as the prime building material.

Topics tested include:

- Specifications
- Department Policies and Procedures
- Traffic Control
- Box Culvert Construction
- Pile Driving
- Subsurface Soil Strata with Reference to Pile Driving
- Erosion Control
- Lot Establishment
- Sampling Procedures
- Testing Procedures
  - Slump
  - Air
  - Compressive Strength Cylinders

- Temperature of Concrete
- Tine Finish
- Inspecting Reinforcing at Delivery and In-place
- Inspecting Concrete Piles at Delivery and In-place
- Checking Elevations and Camber
- Equipment Inspection
- Concrete Truck Mixer Inspection
- Pumping Concrete
- Tremie Use
- Vertical Curves
- Rate of Pour
- Concrete Finishing
- Curing Compound
- Basic Concrete Plant Inspection
- Troubleshooting
- Basics of Mix Design (Absolute Volume Method)
- Basics of Concrete Materials Properties
- Determination of Percent Pay
- Documentation

### PCC Technician - Non Department Only

Qualifies technicians to design mixes and perform QC operations at a Portland Cement Concrete Plant.

Topics tested include:

- Specifications
- Department Policies and Procedures
- Sampling Procedures
- Mix Design - Absolute Volume Method
- Testing Procedures
  - Slump
  - Yield
  - Air
  - Compressive Strength Cylinders
  - Gradation
  - Moisture Content of Aggregate
  - Unit Weight
- Aggregate Handling
- Stockpile Building and Handling
- Plant Inspection
- Determination of Batch Weights
- Adding Water at Job Site
- Troubleshooting
- Determination of Percent Pay
- Documentation





## LA DOTD Inspector Certification Courses

### **District Lab Operations**

Specifically designed for DOTD district laboratory technicians. Prerequisites include successful demonstration of the ability to perform all laboratory tests. This certification is aimed at laboratory technicians who function as lead workers or unit supervisors.

Topics tested include:

- Interpreting Test Results
- Interpreting Test Reports
- Identifying Errors
- Troubleshooting
- Communication
- Documentation

### **Profilograph Operator**

Qualifies a technician or inspector to perform rideability testing using a 25-foot, California Type profilograph.

Topics tested include:

- How to Handle and Transport the Device
- How to Assemble the Device
- How to Operate the Device for LA DOTD Projects

### **Profilograph Evaluator**

Qualifies a technician or inspector to perform rideability testing using a 25-foot, California Type profilograph and to interpret the resulting trace in accordance with LA DOTD specifications. Includes Profilograph Operator Authorization.

Topics tested include:

- How to Handle and Transport the Device
- How to Assemble the Device
- How to Operate the Device for LA DOTD projects
- How to Determine the Profile Index in Accordance with LA DOTD specifications
- How to Determine Payment for Rideability in Accordance with LA DOTD Specifications for HMAC or PCC Pavements

### **PCC Field Tester - Non Department Only**

Qualifies technicians to perform QC testing for PCC materials. Is reasonably equivalent to ACI - Level 1.

Topics tested include:

- Sampling Plastic Concrete
- Testing Procedures
  - Slump
  - Air
  - Compressive Strength Cylinders
  - Temperature of Concrete
- Adding Water at Job Site
- Documentation

For additional course information please visit the following website:

<http://www.ltrc.lsu.edu/certification.html>



## EVENTS & WORKSHOPS

### On Demand

#### [Five Steps to Secure Financing](#)

On Demand, available until September 30

Topic: Financing and Capital—In this self-paced training video, you will learn the five key steps to financing your small business. After completing this series, you will gain a better understanding of financial planning and assessment, credit and collateral, sources of funding and pitching your business idea. Click the registration link below to get started!

Speaker: Mike Pennison, Senior Business Consultant

Location: **Online** Fee: \$ 25.00

#### [Create a Winning Sales Strategy](#)

On Demand, available until September 30

Topic: Marketing and Sales -Good relationship skills, strategic planning and product expertise all contribute to effective selling. In Creating a Winning Sales strategy, you will learn practical solutions for profitable sales growth. Speaker: Presented by Erik Waters, Business Consultant Location: **Online** Fee: \$ 25.00

#### [How to Start a Business](#)

On Demand, available until September 30

Topic: Start-up Assistance—This course will introduce you to the basics of creating and financing a successful business. You will learn to evaluate your ideas, choose the best financing options and legally register your business. The course will point you to the resources you need on your entrepreneurial journey. Click the registration link below to get started! Speaker: Carmen Sunda, Small Business Expert Location: **Online** Fee: \$ 25.00

### July

#### [Marketing Your Business](#)

Friday, July 01, 2016 10:00 AM to 12:00 PM

Topic: Marketing and Sales—This series will focus on marketing and sales approaches, identifying potential customers, understanding the marketing concept and buyer behavior, analyzing the competition, and developing a marketing strategy, including product, place, promotion, and price decisions, while avoiding common pitfalls. It will also talk about low cost marketing tools, image development & branding, and e-marketing (social media).

Speaker: Dr. Kirk

Location: [Louisiana Technology Park, Baton Rouge](#)

#### [How to Form & Register Your Business](#)

Tuesday, July 05, 2016 9:00 AM to 12:00 PM

Topic: Start-up Assistance—Do it right! Proper licenses and permits are strictly necessary to operate a business legally in today's world. This seminar will show you how to obtain tax ID numbers, permits, and licenses to ensure that you are compliant with local and state laws. During the session, we will examine the differences between "C" and "S" Corporations, sole proprietorships, partnerships, and LLC's. Elements that business structures are based on are also discussed such as Taxes, Ownership, Responsibility, Control, Risk, Operations, and Employee Requirements. Other semi-

nar benefits include: - Advantages & Disadvantages of each Legal Structure - Legal Structure Quiz - Filing Forms for Selecting an Organizational Structure are Provided

Speaker: Al Overman, LSBDC Business Consultant Mark Jeanfreau, Phelps Dunbar

Location: [Xavier South Room 209, Xavier South, New Orleans, LA](#) Fee: \$ 30.00

#### [Starting & Financing a Small Business](#)

Thursday, July 07, 2016 5:00 PM to 7:00 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have just started a small business, expanding their business, seeking a small business loan, or wanting to learn more about planning. Topics of discussion will include business feasibility, business planning, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: LSBDC Business Consultant

Location: [LSBDC Northwest & Central Region - Shreveport, NSU Nursing Ed Center, Building A \(The Red Brick Building\), Shreveport](#)

#### [Accounting Basics for Business Owners](#)

Friday, July 08, 2016 9:00 AM to 1:00 PM

Topic: Business Accounting—Accounting software is a must for all business owners for monitoring their business' financial performance. It puts the answers right at your fingertips in reports and graphs that may look great but are a mystery as to what they really mean and just how you got there. Understanding the rules and language of accounting makes using the software a lot less challenging and gives you more for your investment, saving you time and money... In this 4 hour, hands-on session you will learn: Double-entry accounting and what it means in your business, How Debits and Credits work, and the CPA template that eliminates errors, The steps required to record inventory purchases, The steps required to record inventory sales accurately, The # 1 reason why loan balances are wrong on your financial statements, The difference between the income statement (profit & loss statement) and the Balance Sheet, Why the cash account never matches profit, The difference between cash and Income, Why credit card balances show negative on your Balance Sheet, and how to eliminate this error, The # 1 tax deduction that most people forget! Consider this course if you are a) thinking of purchasing accounting software or, b) have accounting software but having problems creating accurate reports. This course will provide you with an understanding of basic accounting for small businesses and give you what you need before investing your time and money in accounting software. This course is recommended for those unfamiliar with Quickbooks who plan on taking the Quickbooks 1.0, 2.0 and 3.0 seminars to increase their Quickbooks skills.

Speaker: Richard Melancon, CPA

Location: [Xavier University, Xavier South Rm 224, New Orleans, LA](#)

Fee: \$ 65.00



## EVENTS & WORKSHOPS

### [Starting & Financing a Small Business](#)

Friday, July 08, 2016 9:30 AM to 11:30 AM

Topic: Not Set—This program is closed to the public and is co-sponsored by the U.S. Army Soldiers for Life - Transition Assistance Program (SFL-TAP). To attend veterans must first register for the SFL-TAP program by calling 337-531-1591 for detailed information. This seminar is designed specifically for veterans and/or those transitioning from military service to civilian life seeking assistance in starting their own business(s). The seminar will explain the steps needed to create a business plan as well as provide information about existing programs designed specifically to assist the veteran small business owner.

Speaker: Jim Kilcoyne, LSBDC Regional Associate Director & Business Consultant at Northwestern State University SBDC Center in Natchitoches, LA

Location: [LSBDC Northwest & Central Region - Alexandria, Army Alumni and Career Program, Leesville](#)

### [Starting and Financing A Small Business](#)

Friday, July 08, 2016 10:00 AM to 12:00 PM

Topic: Start-up Assistance—This workshop is recommended for those interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and small business resources. Please feel free to bring laptops!

Location: [Louisiana Technology Park, Baton Rouge](#)

### [Straight Talk... Meet the Banker Lunch & Learn with Capital One Bank](#)

Tuesday, July 12, 2016 11:30 AM to 1:00 PM

Topic: Financing and Capital—Have you ever wanted to sit down face-to-face with a banker in a no-pressure situation? Do you have unanswered questions about banking, SBA loans, lines of credit, commercial services, credit cards, or other financial topics? Do you want to know the best way to finance your business? This is the event for you! Join us for an open forum discussion where YOU can get answers straight from the experts! Capital One Bankers will be joining us as we eat lunch and learn about all things finance. We will discuss what lenders are looking for in a loan package, what questions you should bring to your banker, what banking products and services are available to you, as well as any other questions you have. Speaker: Business and Small Business Bankers from Capital One Bank

Location: [Xavier South Conference Room, Room 320, New Orleans](#)

### [SEBD Certification - Certification to Grow Your Business](#)

Tuesday, July 12, 2016 5:00 PM to 8:00 PM

Topic: Managing a Business—Learn how your business can benefit from CERTIFICATION as a Louisiana SMALL AND EMERGING BUSINESS. Benefits of free SEBD Certification include: Business developmental assistance, entrepreneurial training, marketing, computer skills, accounting, industry-specific assistance and increased procurement opportunities. Learn more about SEBD and other business certification programs. Plan now to attend this free seminar.

Location: [South Central Louisiana Technical College: River Parishes Campus, St. John Parish Business Training Center, Reserve](#)

### [Starting & Financing a Small Business](#)

Wednesday, July 13, 2016 9:00 AM to 11:00 AM

Topic: Start-up Assistance—This seminar will provide entrepreneurs with a comprehensive overview of the steps to be taken to start a business, the essentials of business planning, and how to determine funding needs for the start-up. Seminar covers: • Items you want to know before starting a business • Preparing for business success • How to start your business • Financing options • Resources for your business

Speaker: Mike Pennison, Business Consultant

Location: [Xavier University, Xavier South Rm 224, New Orleans, LA](#)

### [Louisiana Trucking Workshop](#)

Wednesday, July 13, 2016 5:00 PM to 7:00 PM

Topic: Not Set—This series is recommended for individuals interested in running a successful trucking business. Whether it is a Hot Shot, Dump Truck or 18' Wheeler, this series is for you. This workshop will take you step by step on how the industry works, trends, updates and changes. Topics of discussion will include: the startup process, trucking registration process requirements, authority filing and more. At the end of his series you will understand the basic steps of running a successful trucking business.

Location: [East Baton Rouge Parish Goodwood Library, Baton Rouge, LA 70806](#)

### [Business Planning](#)

Thursday, July 14, 2016 10:00 AM to 12:00 PM

Topic: Business Plan

This workshop is highly recommended for all individuals who would like to understand the full scope of what it takes to start and run a small business. At the end of two successful training sessions, you will be able to answer the following questions: a) Do you know the various options to organize your business, b) Are you familiar with business financial documents such as cash flow, balance sheet, and P&L? c) Have you considered what should be considered when identifying start-up costs? d) What financial forms should you have when seeking financial resources? The financial components of business plans are discussed and sample templates of the various spread sheets will be provided.

Speaker: Eual Hall

Location: [Louisiana Technology Park, Baton Rouge](#)



## EVENTS & WORKSHOPS

### [Understanding Financial Statements](#)

Thursday, July 14, 2016 10:00 AM to 12:00 PM

Topic: Managing a Business

This seminar is focused on how to use financial statements to manage profits and measure growth. Program includes: • Liquidity, Leverage, and Liability Structure of the Balance Sheet • Profitability and Productivity of the Income Statement • Cash Flow Statement vs Income Statement • Apply Financial Statement to Your Business • Questions the Bank Asks • Hints & Tools to Better Manage Your Business

Speaker: Richard Melancon, Business Consultant

Location: [Delgado Community College City Park Campus, H. Giles Martin Hall Room # 102](#)

Fee: \$ 35.00

### [Starting & Financing a Small Business](#)

Thursday, July 14, 2016 10:00 AM to 12:00 PM

Topic: Start-up Assistance

Join us at no cost to learn what it takes to successfully start and finance your own small business. Event highlights include: a business plan outline, access to capital, cash flow projection, total asset needs assessment, available resources and an overview of SBDC services. This event is beneficial to both new business startups and existing small businesses by offering a refresher on financial assistance and may cover material you previously missed when you started your small business. Register today to receive the most up-to-date resource information. Call (318) 484-2123 for more information.

Speaker: SBDC Business Consultant, Maria Miranda

Location: [LSBDC Northwest & Central Region - Alexandria, CenLa Chamber of Commerce, Alexandria, LA.](#)

### [Get Certified! - 8\(a\) Business Development Program - Amite](#)

Tuesday, July 19, 2016 9:00 AM to 11:30 AM

Topic: Government Contracting

The SBA's 8(a) Business Development Program, named for a section of the Small Business Act, is a business development program created to help small, disadvantaged businesses compete in the American economy and access the federal procurement market. During this workshop, we will walk you through the completion of the online certification process. The basic eligibility requirements include: - the firm must be a small business; - the firm must be unconditionally owned and controlled by one or more socially and economically disadvantaged individuals who are of good character and citizens of the United States; - the firm must be daily managed by one or more socially and economically disadvantaged individuals who are of good character and citizens of the United States; and - the firm must demonstrate the potential for success (two-year rule). The workshop will cover: 1. Eligibility criteria for Section 8(a) program participation; 2. Overview of the electronic application; 3. Review of the required supporting documentation; 4. Review, explanation and guidance in completing the required SBA Forms (i.e. 912, 4506T, 413, 1623, 1790); and 5. Additional information as needed by the participants. The goal of this workshop is to educate the small business community on the Section 8(a) program and to provide guidance in the completion of the

electronic application.

Speaker: Jo Lawrence - Deputy District Director - US Small Business Administration

Location: [Tangipahoa Parish Library - Amite, Amite](#)

### [Facebook Marketing for Business Success - Covington](#)

Tuesday, July 19, 2016 9:00 AM to 11:00 AM

Topic: Marketing and Sales

This presentation is a guide for small businesses or nonprofits who have been using Facebook for social media marketing, but need some tips to take them to an intermediate level. You've thought about what social networks to use for your business or nonprofit, and you're ready to take the next step. Where do you go from there? This seminar will give you a closer look at the popular social media networks – Facebook. We'll show you the benefits of using Facebook, how other organizations are marketing with it, and some dos and don'ts. Facebook is changing constantly! This seminar will share with you the most up to date information with tips on how to tell if your social media activity is working. Core concepts introduced include: • A closer look at Facebook • How to tell if it's right for your business • What kind of content to create and post • Etiquette • How to tell if your content is working • Suggestions on what to do next • Why social media & email marketing must be used together

Speaker: Kim Walker - 5 Stones Media

Location: [St. Tammany West Chamber of Commerce, Covington](#)

### [5 Steps to Secure Financing](#)

Tuesday, July 19, 2016 9:30 AM to 12:30 PM

Topic: Financing and Capital

Identifying and securing the financing you need to grow your business can be a scary and difficult task when you don't know what to do. A winning funding proposal can make a huge difference between getting "No" and getting a "Yes"! In this seminar you will learn what you need and what to do before approaching a lender to finance your business's funding needs. When you know what a lender is looking for and the questions the lender needs answered, you will greatly improve your chances of obtaining the financing that your business needs to start, grow and expand! In this seminar, you will learn: • To identify and assess the financial needs of your business • To identify sources of capital • How to prepare the essential documents for a lender or investor • How to answer the key questions lenders ask You should attend this workshop if you are a business owner: • Who is seeking financing to start or expand their business • Who has been told by a lender to develop projections and a business plan before applying for the loan • Who has been declined for a loan by a bank

Speaker: Michael Pennison, Business Consultant

Location: [Gulf Coast Bank & Trust Harrison Ave Branch, Lakeview](#)

Fee: \$ 40.00



## EVENTS & WORKSHOPS

### [Get Certified! HUB \(Historically Underutilized Business\) Zone Workshop - Amite](#)

Tuesday, July 19, 2016 12:30 PM to 2:15 PM

Topic: Government Contracting

The U.S. Small Business Administration is conducting a HUB-Zone education and training event. The Historically Underutilized Business Zone (HUBZone) Program Boot Camp is designed to introduce your business to the program, help determine whether your business is eligible for the program, and support the efforts of your business to participate in the program. During this session, we will walk you through the completion of the online certification process WHY: Every year, the federal government awards over \$500 billion in contracts. A significant share of those contracts are specifically allotted to small businesses. SBA assists federal agencies in identifying and awarding contracts to meet the 23% statutory goal of government-wide small business prime contracting. Agencies are also required to award 3% of contracts to small businesses located in historically underutilized business zones (HUBZone). SBA encourages small businesses to learn more about the HUBZone program and take advantage of this federal contracting opportunity. The session is designed for all small businesses considering Hubzone certification or looking for more information on the Hubzone program. Topics to be covered include: Hubzone eligibility criteria; review of the Hubzone application; maintaining Hubzone certification; identifying Hubzone contracting opportunities. LEARN MORE: <http://www.sba.gov/HUBZone> To find out if your small business is located in a HUBZone check out our HUBZone maps: <http://www.sba.gov/content/hubzone-maps>

Speaker: Jo Lawrence - Deputy District Director, US Small Business Administration

Location: [Tangipahoa Parish Library - Amite, Amite](#)

### [Get Certified! Woman Owned Small Business Certification \(WOSB\) Workshop - Amite](#)

Tuesday, July 19, 2016 2:30 PM to 4:30 PM

Topic: Government Contracting

WOMAN-OWNED SMALL BUSINESS WORKSHOP OVERVIEW WOSB Session Overview: Small business certifications are like professional certifications. They document a special capability or status that will help you compete in the marketplace. Unlike permits and licenses, you do not need to obtain certifications to legally operate. However, in order to take advantage of business opportunities such as government contracts, you may need to obtain certain certifications. Women business owners should seek to leverage the opportunities available through the federal government to drive revenue growth. This workshop will guide you in doing just that. Topics to be Covered: • Woman Owned Small Business Federal Government Contract Set-asides • Final WOSB Ruling and Impact and Advantage • Eligible NAICS Codes • WOSB Certification Process • Identifying Contract Opportunities • Effectively Responding to Requests for Government Proposal • Completing Required Registrations

Speaker: Jo Lawrence - Deputy District Director, US Small Business Administration

Location: [Tangipahoa Parish Library - Amite, Amite](#)

### [Starting & Financing a Small Business](#)

Tuesday, July 19, 2016 3:00 PM to 5:00 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources. Join us at the SEED Center for this free event. Please register online at [www.lsbdc.org](http://www.lsbdc.org) under Training, call 337-475-5529, or email us at [lsbdc.msu@lsbdc.org](mailto:lsbdc.msu@lsbdc.org) so that we can prepare for your attendance.

Speaker: Susan Thibodeaux, Business Consultant

Location: [LSBDC at McNeese State University: Main Office, SEED Center, \\*Lake Charles](#)

### [8\(a\) Certification Boot Camp](#)

Wednesday, July 20, 2016 10:00 AM to 12:00 PM

Topic: Government Contracting

Information will be presented on 8(a) eligibility criteria, GLS, Login, application process, and how the programs work. We will also discuss CCR and SBSS registration and provide general information on doing business with the Federal Government. Detailed information will be provided on the primary purpose of the Section 8(a) Program (business development); the eligibility criteria; length of time in business requirement; how the business development and contracting aspects of the program work; the firm's responsibility as an 8(a) Program Participant; Electronic Application process; reporting requirements; the importance of updating CCR registration and the SBSS supplemental profile.

Speaker: SBA

Location: [Louisiana Technology Park, Baton Rouge](#)

### [Starting & Financing A Small Business](#)

Wednesday, July 20, 2016 2:30 PM to 4:30 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources.

Speaker: Phillip Russo, Consultant, LSBDC at UL Lafayette

Location: [South Regional Library, Auditorium, Lafayette](#)



## EVENTS & WORKSHOPS

### Starting and Financing a Small Business

Wednesday, July 20, 2016 6:00 PM to 8:00 PM

Topic: Start-up Assistance

This workshop is recommended for those interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and small business resources.

Speaker: Sonia E. Wilson

Location: [Ascension Parish Library - Gonzales Branch, Gonzales](#)

### SBA 2016 8(a) Annual Retreat

Thursday, July 21, 2016 7:30 AM to 2:30 PM

Topic: Government Contracting

PRE REGISTRATION IS REQUIRED. Please download the registration form (below) and submit with your payment. Instructions for how to submit payment and registration forms can be found below. Credit Card & Check payments must be received no later than July 15, 2016; after July 15th only money orders and cash will be accepted. Make Checks or Money Orders payable to Xavier University. Mail to: Small Business Development Center Division of Business, Xavier South Xavier University of Louisiana 1 Drexel Drive, Box 52, New Orleans, LA 70125 or fax credit card payment to (504) 520-7900, Attention: Lauren Polson.

Location: [Southern University in New Orleans, Conference Center, New Orleans](#)

Fee: \$ 40.00

### Business Planning

Thursday, July 21, 2016 9:00 AM to 12:00 PM

Topic: Business Plan

This seminar is for aspiring entrepreneurs and new ventures. A business plan is much more than a piece of paper. It is your roadmap to success. The plan forces you to consider your entire business at once, and therefore maintain consistency in planning and execution of your business model. A comprehensive, focused, well written business plan enables you to control your business and its potential for success. This seminar covers the detailed parts of a thorough business plan. Topics Covered: • What is a Business Plan and what is it used for? • Full Business Plan Planner Workbook • Worksheets for Financial Projections

Speaker: Richard Melancon, Business Consultant

Location: [Xavier University, Xavier South Rm 224, New Orleans, LA](#)

Fee: \$ 35.00

### Contract Procurement

Thursday, July 21, 2016 10:00 AM to 12:00 PM

Topic: Government Contracting

This workshop is highly recommended for all individuals interested in obtaining the skills and competencies required for relationships with contracts and suppliers of both goods and services. Specific topics include: Local Government Accelerated Delivery Needs, State Governments business requirements, Government Public Bid Laws, Key Definitions in Public Bid laws, Public Bid Law Compliance, Public Contracts, How to Network with local governments and it's, Bid among others.

Speaker: Eric Porter

Location: [Louisiana Technology Park, Baton Rouge](#)

### MS Access: Introduction

Thursday, July 21, 2016 1:00 PM to 3:00 PM

Topic: Technological Innovation

This introductory class covers the basic skills and concepts you need to use Microsoft Access 2013 productively and efficiently. After an introduction to the Access 2013 environment, you will learn how to plan databases and create tables. Then, you will learn to organize fields and records, and to work with data entry rules. You will learn how to create basic queries, and how to work with forms and reports. ?

Speaker: Marilyn Antoine

Location: [East Baton Rouge Parish Goodwood Library, Baton Rouge, LA 70806](#)

### Essentials of Marketing

Thursday, July 21, 2016 5:00 PM to 8:00 PM

Topic: Marketing and Sales

Join us at NO COST to learn how to utilize the different routes of marketing, improve your social media marketing, increase your marketing return on investment and more. Highlights will include: Basic marketing terminology, digital marketing, Business to Business Marketing (B2B), direct response marketing, content development, branding and search engine optimization (SEO). Keynote speaker, Tobias Wilhelm will be extending his knowledge and expertise of marketing to both existing and prospective small business owners. \*This event is especially beneficial to existing small business owners seeking to enhance their current marketing strategy. Register to attend today. Call (318) 484-2123 for more information. Remain after the conclusion of the event for our Entrepreneurial Networking Hour from 7 PM - 8 PM. Refreshments will be served.

Speaker: Marketing Consultant, Tobias Wilhelm and SBDC Business Consultant, Maria Miranda

Location: [LSBDC Northwest & Central Region - Alexandria, CenLa Chamber of Commerce, Alexandria, LA.](#)



## EVENTS & WORKSHOPS

### [Starting and Financing A Small Business](#)

Thursday, July 21, 2016 5:30 PM to 7:30 PM—Topic: Start-up Assistance—This workshop is highly recommended for all individuals interested in • Determining the feasibility of their business idea, • Planning to start or have just started a small business, • Expanding their business, • Seeking a small business loan, or • Wanting to learn more about planning. Topics of discussion will include business feasibility, business planning, sources of funds for start-up and expansion, small business resources, and required licenses. There is no charge to attend the workshop, but pre-registration is requested. Location: [LSBDC Training at University of Louisiana, Stubbs Hall Room 117, Monroe](#)

### [SEBD Certification - Certification to Grow Your Business](#)

Tuesday, July 26, 2016 10:00 AM to 12:00 PM  
Topic: Managing a Business—Business Certifications give businesses access to opportunity in contracting, funding and grant programs. There are a variety of federal, state and local certification programs that can enhance your chances to not only get a contract but also to expand and grow! Learn how your business can benefit from CERTIFICATION as a Louisiana SMALL AND EMERGING BUSINESS. Benefits of free SEBD Certification include: Business developmental assistance, entrepreneurial training, marketing, computer skills, accounting, industry-specific assistance and increased procurement opportunities. Learn more about SEBD and other business certification programs. Plan now to attend this free seminar. Speaker: Tina Langlois, SBDC Consultant Location: [Delgado Community College, H. Giles Martin Hall, New Orleans, LA](#)

### [Time Management: Easy to Say But Tough to Do - Mandeville](#)

- Tuesday, July 26, 2016 11:30 AM to 1:00 PM  
Topic: Managing a Business—How well do you manage your time? If you're like many people, your answer may not be completely positive! Many of us know that we could be managing our time more effectively; but it can be difficult to identify the mistakes that we're making, and to know how we could improve. Join us for this event, where we will discuss the most common time management mistakes, and identify strategies and tips that you can use to overcome them. We can't control time but we can learn to manage the events in our life that take time.  
Speaker: Sandy Hughes, SPHR Location: [STP Library Business Reference Center, Mandeville](#)

### [Starting and Financing Your Business Idea - St. Helena](#)

Wednesday, July 27, 2016 9:00 AM to 12:00 PM  
Topic: Start-up Assistance—This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.  
Speaker: Louisiana SBDC at Southeastern Louisiana University  
Location: [St. Helena Parish Multipurpose Center, Amite/St. Helena](#)

### [Straight Talk... Meet the Banker Lunch & Learn with Capital One Bank](#)

- Wednesday, July 27, 2016 11:30 AM to 1:00 PM  
Topic: Financing and Capital—Have you ever wanted to sit down face-to-face with a banker in a no-pressure situation? Do you have unanswered questions about banking, SBA loans, lines of credit, commercial services, credit cards, or other financial topics? Do you want to know the best way to finance your business? This is the event for you! Join us for an open forum discussion where YOU can get answers straight from the experts! Capital One Bankers will be joining us as we eat lunch and learn about all things finance. We will discuss what lenders are looking for in a loan package, what questions you should bring to your banker, what banking products and services are available to you, as well as any other questions you have. Speaker: Business and Small Business Bankers from Capital One Bank Location: [Xavier South Conference Room, Room 320, New Orleans](#)

### [Fourth Annual Louisiana Small Business Veterans Conference Register](#)

Thursday, July 28, 2016 8:30 AM to 1:00 PM  
Topic: Not Set—The U.S. Small Business Administration and the Louisiana Small Business Development Center at Southern University will host the fourth annual Louisiana Small Business Veterans Conference in Baton Rouge, LA. This conference is for existing businesses and those individuals who are interested in starting a business. Every year, the federal government awards over \$500 billion in contracts and a significant share of those contracts are specifically allotted to small businesses. SBA works with federal agencies to assist them in identifying and awarding contracts in order to meet the 23% statutory goal of government-wide small business prime contracting. Federal agencies are also required to award a certain percentage of these contracts to veteran-owned small businesses. The Veterans Entrepreneurship and Small Business Development Act of 1999 established an annual government-wide goal of not less than 3% of the total value of all prime contract and subcontract awards for service-disabled veterans. The purpose of this conference is to: - provide training and assistance to the veteran small business community - provide information on financial assistance available to veterans and other small business owners - link these businesses with Federal procurement agents who have veteran-owned small business goals - provide tips for success from veteran-owned small businesses - allow attendees to interact with lenders and SBA representatives to identify the best loan product for their respective business needs. SBA encourages all small businesses to learn more about the Veteran-owned Small Business Contracting Program and learn how to take advantage of this federal contracting opportunity. The training portion of the conference will provide information on completing required registrations, applying for various certifications, improving business processes, establishing values for your business, customer satisfaction, transition and succession management planning. Additionally, we will provide information on identifying contract opportunities and financial literacy. Registration begins at 8:30 A.M.  
Location: [Louisiana Capital Area Chapter of American Red Cross, Baton Rouge](#) Fee: \$ 15.00



## EVENTS & WORKSHOPS

### Project (Store) Management

Thursday, July 28, 2016 10:00 AM to 12:00 PM

Topic: Managing a Business

This workshop is highly recommended for business owners and managers involved in planning, motivating, and controlling resources to achieve specific goals. The workshop will highlight how to achieve all of the business goals and objectives while honoring the preconceived constraints associated with scope, time, quality and budget while optimizing the allocation of necessary inputs and integrate them to meet predefined objectives.

Speaker: Eric Porter

Location: [Louisiana Technology Park, Baton Rouge](#)

### MS Access: Intermediate

Thursday, July 28, 2016 1:00 PM to 3:00 PM

Topic: Technological Innovation

This intermediate class builds on the skills and concepts taught in Access 2013: Basic. You will learn how to normalize data, manage table relationships, and enforce referential integrity; work with Lookup fields and Subdatasheet's; create join queries, calculated fields, and summary values; add objects to forms and create advanced form types; print reports and labels; create and modify charts; and use PivotTables and Pivot Charts.

Speaker: Marilyn Antoine

Location: [East Baton Rouge Parish Goodwood Library, Baton Rouge, LA 70806](#)





## Letting of 7/13/2016 LA DOTD Headquarters

[Proposal: H.002423.6](#) LA 44: BLACK BAYOU BRIDGE REPLACEMENT

**DBE Goal:** 10%

**ASPHALT PILOT PROJECT:** This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION. - **Description of work:** clearing and grubbing, grading, drainage structures, class ii base course, lime treatment, asphalt concrete pavement, temporary detour roads, precast concrete piles, concrete slab span bridge, and related work.

**Parish(es):** Ascension

**Route(s):** LA 44

**Federal Number:** H002423

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.002896.6](#) US 90 FRONTAGE ROAD DRAIN BRIDGE NEAR JEANERETTE

**DBE Goal:** 4%

**Description of work:** clearing and grubbing, grading, drainage structures, cold planing asphaltic concrete, pavement patching, class ii base course, lime treatment, superpave asphaltic concrete overlay, and related work.

**Parish(es):** Iberia

**Route(s):** LA 335; US 90

**Federal Number:** H002896

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.002901.6](#) CAJUN COAST TRAILHEAD

**Local Public Agency project**

**DBE Goal:** 8%

**Description of work:** clearing and grubbing, grading, drainage structures, class ii base course (stone), portland cement concrete pavement, drilled shaft foundations, lighting, sheet piling, additive alternate 1: landscaping; and related work.

**Parish(es):** St. Mary

**Route(s):** US 90

**Federal Number:** H002901

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.008190.6](#) LA 1025: CREEK BRIDGE NEAR FRIENDSHIP

**SBE Goal:** 8%

**ASPHALT PILOT PROJECT:** This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION. - **Description of work:** clearing and grubbing, grading, drainage structures, milling asphalt concrete, asphalt concrete pavement, class ii base course, and related work.

**Parish(es):** Livingston

**Route(s):** LA 1025

**Federal Number:** H008190

**Estimated Construction Cost:** \$250,000 to \$500,000

[Proposal: H.008200.6](#) LA 601: US 65 - FRONTAGE ROAD

**DBE Goal:** 10%

**Description of work:** clearing and grubbing, cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete overlay, and related work.

**Parish(es):** Madison

**Route(s):** LA 601

**Federal Number:** H008200

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.009570.6](#) US 61: TRANSCONTINENTAL DR - DAVID DR.

**DBE Goal:** 8%

**ASPHALT PILOT PROJECT:** This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

**Description of work:** grading, milling asphalt concrete, pavement patching, class ii base course, asphalt concrete overlay and related work.

**Parish(es):** Jefferson

**Route(s):** US 61

**Federal Number:** H009570

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.009660.6](#) LA 311 / 312: LA 182 - LA 24

**DBE Goal:** 8%

**ASPHALT PILOT PROJECT:** This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

**Description of work:** grading, milling asphalt pavement, milling concrete pavement, pavement patching, class ii base course, asphalt concrete overlay, drainage structures, and related work.

**Parish(es):** Terrebonne

**Route(s):** LA 311 & 312

**Federal Number:** H009660

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.009661.6](#) LA 406: DONNER CANAL BRIDGE TO STANTON RD

**DBE Goal:** 4%

**ASPHALT PILOT PROJECT:** This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

**Description of work:** milling asphalt pavement, pavement patching, pavement widening, asphalt concrete pavement, and related work

**Parish(es):** Orleans

**Route(s):** LA 406

**Federal Number:** H009661



## Letting of 7/13/2016 LA DOTD Headquarters

[Proposal: H.009663.6](#) LA 47: I-10 N. SERVICE RD. - BULLARD AVE.

**DBE Goal:** 9%

**ASPHALT PILOT PROJECT** This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

**Description of work:** grading, drainage structures, pavement patching, pavement widening, asphalt concrete overlay, and related work.

**Parish(es):** Orleans

**Route(s):** LA 47

**Federal Number:** H009663

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.009707.6](#) LA 112: LA 113 - E DAVIS ROAD

**DBE Goal:** 2%

**OJT Goal:** 3 Trainees

**Description of work:** drainage structures, cold planing asphaltic concrete, subgrade treatment, in-place cement treated base course, superpave asphaltic concrete overlay, and related work.

**Parish(es):** Rapides

**Route(s):** LA 112

**Federal Number:** H009707

**Estimated Construction Cost:** \$2,500,000 to \$5,000,000

[Proposal: H.010209.6](#) LA 35: LA 365 - LA 95

**DBE Goal:** 5%

**OJT Goal:** 1 Trainees

**Description of work:** drainage structures, cold planing asphaltic concrete, pavement patching, pavement widening, asphaltic surface treatment, superpave asphaltic concrete overlay, and related work.

**Parish(es):** Acadia

**Route(s):** LA 35

**Federal Number:** H010209

**Estimated Construction Cost:** \$2,500,000 to \$5,000,000

[Proposal: H.010364.6](#) LA 114: LA 1188 - N JCT LA 115

**DBE Goal:** 3%

**Description of work:** drainage structures, cold planing asphaltic concrete, pavement patching, asphaltic surface treatment, superpave asphaltic concrete overlay and related work.

**Parish(es):** Avoyelles

**Route(s):** LA 114

**Federal Number:** H010364

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.010489.6](#) I-49: LA 106 - LA 115 (RAMPS & SIDE RD)

**DBE Goal:** 8%

**Description of work:** grading, cold planing asphaltic concrete, grinding concrete pavement, pavement patching, superpave asphaltic concrete overlay, and related work.

**Parish(es):** Avoyelles

**Route(s):** I-49; LA 106

**Federal Number:** H010489

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.011473.6](#) Barge 305-068 DRYDOCK FOR REPAIR

**Description of work:** dry docking, steel repairs, painting and related work

**Parish(es):** Statewide

**Federal Number:** H011473

**Estimated Construction Cost:** \$100,000 to \$250,000

[Proposal: H.011580.6](#) LA 181: EVANGELINE PARISH LINE TO US 71

**DBE Goal:** 2%

**OJT Goal:** 1 Trainees

**Description of work:** cold planing asphaltic concrete, subgrade treatment, in-place cement treated base course, superpave asphaltic concrete pavement and related work.

**Parish(es):** Rapides

**Route(s):** LA 181

**Federal Number:** H011580

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.011583.6](#) LA 3015: LA 5 TO US 171

**DBE Goal:** 3%

**Description of work:** drainage structures, cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete overlay, and related work.

**Parish(es):** Desoto

**Route(s):** LA 3015

**Federal Number:** H011583

**Estimated Construction Cost:** \$2,500,000 to \$5,000,000

[Proposal: H.011586.6](#) LA 3277: 0.75 MI. E LA 1158 - LA 757

**DBE Goal:** 4%

**Description of work:** drainage structures, cold planing asphaltic concrete, pavement patching, lime treatment, in-place cement stabilized base course, asphaltic surface treatment, superpave asphaltic concrete overlay, and related work.

**Parish(es):** Evangeline

**Route(s):** LA 3277

**Federal Number:** H011586

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000



## Letting of 7/13/2016 LA DOTD Headquarters

[Proposal: H.011586.6](#) LA 3277: 0.75 MI. E LA 1158 - LA 757

**DBE Goal:** 4% -**Description of work:** drainage structures, cold planing asphaltic concrete, pavement patching, lime treatment, in-place cement stabilized base course, asphaltic surface treatment, superpave asphaltic concrete overlay, and related work.

**Parish(es):** Evangeline **Route(s):** LA 3277

**Federal Number:** H011586

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.011602.6](#) LA 577: 430' N NEW BOYS RD - JOES BAYOU RD

**DBE Goal:** 4% - **OJT Goal:** 1 Trainees

**Description of work:** clearing and grubbing, grading, drainage structures, cold planing asphaltic concrete, pavement patching, asphaltic surface treatment, superpave asphaltic concrete overlay, and related work. **Parish(es):** Madison

**Route(s):** LA 577 **Federal Number:** H011602

**Estimated Construction Cost:** \$2,500,000 to \$5,000,000

[Proposal: H.011943.6](#) DISTRICT 05 LOW COST SAFETY IMPROV

**DBE Goal:** 6% - **Description of work:** high friction surfacing treatment, signing, plastic pavement markings and related work.

**Parish(es):** Jackson; Lincoln; Ouachita; Richland; Union

**Route(s):** LA 143; LA 147; LA 15; LA 33; LA 34; LA 4; US 80

**Federal Number:** H011943

**Estimated Construction Cost:** \$2,500,000 to \$5,000,000

[Proposal: H.012065.6](#) LA 44: RIGHT TURN LANE @ US 61 **ASPHALT PILOT PROJECT:** This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION. **Description of work:** grading, class ii base course, asphalt concrete overlay, and related work.

**Parish(es):** St. John the Baptist **Route(s):** LA 44

**Federal Number:** H012065

**Estimated Construction Cost:** \$100,000 to \$250,000

[Proposal: H.012091.6](#) LA 174: LA 191 TO US 171

**SBE Goal:** 4%

**Description of work:** pavement patching, asphaltic surface treatment and related work.

**Parish(es):** Sabine

**Route(s):** LA 174

**Federal Number:** H012091

**Estimated Construction Cost:** \$250,000 to \$500,000

[Proposal: H.012168.6](#) DISTRICT 58 AST PROJECTS

**DBE Goal:** 2%

**OJT Goal:** 2 Trainees

**Description of work:** asphaltic surface treatment and related work

**Parish(es):** Caldwell; Catahoula; LaSalle

**Route(s):** LA 127; LA 4; LA 8

**Federal Number:** H012168

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.012202.6](#) DISTRICT 07 LOW COST SAFETY IMPROV.

**DBE Goal:** 5%

**Description of work:** high friction surfacing treatment, signing, plastic pavement markings and related work.

**Parish(es):** Beauregard; Calcasieu; Cameron

**Route(s):** LA 27; LA 384

**Federal Number:** H012202

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.012328.6](#) LA 182: 588' NW LA 320 - BEG CURB/GUTTER

**DBE Goal:** 3%

**Description of work:** cold planing asphaltic concrete, pavement patching, thin asphaltic concrete overlay, and related work.

**Parish(es):** Iberia

**Route(s):** LA 182

**Federal Number:** H012328

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.012360.6](#) I-220: PAVEMENT MARKING REPLACEMENT I

**DBE Goal:** 12%

**Description of work:** pavement marking replacement and related work.

**Parish(es):** Bossier; Caddo

**Route(s):** I-220

**Federal Number:** H012360

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.012363.6](#) I-10: PAVEMENT MARKING REPLACEMENT V

**Description of work:** pavement marking replacement and related work.

**Parish(es):** Calcasieu

**Route(s):** I-10

**Federal Number:** H012363

**Estimated Construction Cost:** \$250,000 to \$500,000

[Proposal: H.012375.6](#) LA 342: NJCT LA 724 - JCT LA 93

**DBE Goal:** 3%

**Description of work:** cold planing asphaltic concrete, pavement patching, thin asphaltic concrete overlay, and related work.

**Parish(es):** Lafayette

**Route(s):** LA 342

**Federal Number:** H012375

**Estimated Construction Cost:** \$500,000 to \$1,000,000



### Bid Results for the Letting of 6/8/2016 LA DOTD Headquarters

**4400008398** INTERSTATE SWEEPING IN DISTRICT 02  
MECHANICAL STREET SWEEPING

Parish(es): Jefferson, Orleans, St. Charles, St. John the Baptist  
Estimated Construction Cost: \$741,117.96

Apparent Low Bidder: Sweeping Corp.Of America, Inc. \$602,706.17  
713 MELPARK DRIVE  
NASHVILLE, TN 37204  
(615)385-4422

**4400008540** DRAIN CLEANING & INTERSTATE SWEEPING

Cleaning Drop Inlets Drains And Sweeping Along The Interstate

Parish(es): East Baton Rouge, Livingston, West Baton Rouge

Route(s): VARIOUS

Estimated Construction Cost: \$497,926.82

Apparent Low Bidder: Sweeping Corp.Of America, Inc. \$422,984.90  
713 MELPARK DRIVE  
NASHVILLE, TN 37204  
(615)385-4422

**H.000169.6 (DBE Goal Project)** UNION PACIFIC RAILROAD BRIDGE AT SICARD  
CLEARING AND GRUBBING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, ASPHALT CONCRETE PAVEMENT,  
PRECAST CONCRETE PILES, PRECAST PRESTRESSED CONCRETE GIRDER SPANS BRIDGE, AND RELATED WORK.

OJT Goal: 4 Trainees

Parish(es): Ouachita

Route(s): US 80

Federal Number: H000169

Estimated Construction Cost: \$6,991,230.10

Apparent Low Bidder: SOUTHERN INDUSTRIAL CONTRACTORS LLC \$6,589,062.54  
158 INDUSTRIAL LOOP  
RAYVILLE, LA 71269  
(318)728-8808

**H.000870.6 (DBE Goal Project)** YOU WINN RD. / GLORIA DRIVE @ US 171  
CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC  
CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE PAVEMENT, TRAFFIC SIGNALIZATION, AND RELATED  
WORK.

Parish(es): Calcasieu

Route(s): US 171

Federal Number: H000870

Estimated Construction Cost: \$1,917,547.66

Apparent Low Bidder: Cecil Perry Improvements Llc \$1,991,300.46  
4714 CAMERON ST  
LAFAYETTE, LA 70506  
(337)237-6528



# Bid Results for the Letting of 6/8/2016 LA DOTD Headquarters

**H.001306.6-R1 (DBE Goal Project) ST. MARTINVILLE PEDESTRIAN IMPROVEMENTS**  
CLEARING AND GRUBBING, COLD PLANING ASPHALTIC CONCRETE, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE PAVEMENT, LANDSCAPING; ADDITIVE ALTERNATE 1, IRRIGATION SYSTEM, PLANTER, TRASH RECEPTACLES; ADDITIVE ALTERNATE 2, TREES; ADDITIVE ALTERNATE 3, PLANTS; AND RELATED WORK

Parish(es): St. Martin  
Route(s): LA 31, LA 96  
Federal Number: H001306  
Estimated Construction Cost: \$989,155.83

Apparent Low Bidder: JD's Rebar & Construction Inc. \$1,108,889.94  
1348 RAPIDES AVENUE  
ALEXANDRIA, LA 71301  
(318)561-2977

**H.002260.6 (DBE Goal Project) LA 45: GOOSE BAYOU BRIDGE AND APPROACHES**  
CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, PAVEMENT PATCHING, CLASS II BASE COURSE, LIME TREATMENT, ASPHALT OVERLAY, PRECAST CONCRETE PILES, TREATED TIMBER PILES, PRECAST PRE-STRESSED CONCRETE GIRDER SPANS BRIDGE, AND RELATED WORK.

OJT Goal: 2 Trainees  
Parish(es): Jefferson  
Route(s): LA 45  
Federal Number: H002260  
Estimated Construction Cost: \$4,736,796.50

Apparent Low Bidder: James Construction Group LLC \$6,473,193.39  
18484 East Petroleum Drive  
BATON ROUGE, LA 70809  
(225)295-4830

**H.002474.6 (DBE Goal Project) LA 1061: LA 10 - LA 440**  
DRAINAGE STRUCTURES, IN-PLACE TREATED BASE COURSE, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.

OJT Goal: 1 Trainees  
Parish(es): Tangipahoa  
Route(s): LA 1061  
Federal Number: H002474  
Estimated Construction Cost: \$2,047,061.58

Apparent Low Bidder: Diamond B Construction Co., L.L.C. \$1,999,842.89  
PO BOX 7618  
ALEXANDRIA, LA 71306  
(318)427-1300

**H.003451.6 (DBE Goal Project) I-12 @ LA 434 INTERCHANGE LIGHTING**  
GRADING, DRILLED SHAFT FOUNDATIONS, ROADWAY LIGHTING, AND RELATED WORK.

OJT Goal: 1 Trainees  
Parish(es): St. Tammany  
Route(s): I-12 & LA 434  
Federal Number: H003451  
Estimated Construction Cost: \$992,994.53

Apparent Low Bidder: Ernest P. Breaux Electrical, L.L.C. \$820,218.57  
P.O. Box 11640  
New Iberia, LA 70562  
(337)364-8183



## **Bid Results for the Letting of 6/8/2016 LA DOTD Headquarters**

**H.006738.6 (SBE Goal Project) KIDS ON THE MOVE! (PHASE III)**  
SIDEWALKS, SIGNS, PAVEMENT MARKINGS, AND RELATED WORK.

Parish(es): Bossier Federal Number: H006738

Estimated Construction Cost: \$234,674.00

Apparent Low Bidder: JD's Rebar & Construction Inc. \$374,722.47  
1348 RAPIDES AVENUE  
ALEXANDRIA, LA 71301  
(318)561-2977

**H.009278.6 (SBE Goal Project) BERNICE SR2S PROJECT**  
SIDEWALKS, GRADING, DRAINAGE STRUCTURES, PAVEMENT MARKINGS AND RELATED WORK.

Parish(es): Union Federal Number: H009278

Estimated Construction Cost: \$242,205.20

Apparent Low Bidder: The Mabry Company Llc \$197,822.00  
PO BOX 869  
RUSTON, LA 71270  
(318)254-0690

**H.009391.6 (DBE Goal Project) LA 3188 DRAINAGE IMPROVEMENTS**  
DRAINAGE STRUCTURES, PAVEMENT PATCHING, ASPHALT CONCRETE PAVEMENT, AND RELATED WORK.

OJT Goal: 2 Trainees

Parish(es): St. John the Baptist Route(s): LA 3188

Federal Number: H009391

Estimated Construction Cost: \$1,355,134.77

Apparent Low Bidder: KCR CONTRACTORS, LLC \$1,178,587.07  
44617 S. AIRPORT RD. SUITE A  
HAMMOND,, LA 70403  
(985)230-0561

**H.009614.6 (DBE Goal Project) LA 14: LA 101 - W END BYU LACASSINE BR**  
GRADING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, CLASS II  
BASE COURSE, PAVEMENT WIDING, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Calcasieu, Jefferson Davis

Route(s): LA 14 Federal Number: H009614

Estimated Construction Cost: \$2,906,453.80

Apparent Low Bidder: R. E. Heidt Construction Co., LLC \$2,415,527.46  
410-A E. COLLEGE STREET  
LAKE CHARLES, LA 70605  
(337)287-4872

**H.009981.6 (DBE Goal Project) SKINNER LANE AND ODIS WADE ROAD BRIDGES**  
CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC  
CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): West Carroll

Federal Number: H009981

Estimated Construction Cost: \$744,508.00

Apparent Low Bidder: BEN ALLEN, INC. \$597,910.80  
247 HART ROAD  
WEST MONROE, LA 71291-0000  
(318)397-9352



## Bid Results for the Letting of 6/8/2016 LA DOTD Headquarters

**H.010026.6 (DBE Goal Project)** LA 431: REALIGN CURVE, C/L RUMBLE STRIPS CLEARING AND GRUBBING, DRAINAGE STRUCTURES, LIME TREATMENT, ASPHALT CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): Ascension

Route(s): LA 431

Federal Number: H010026

Estimated Construction Cost: \$1,883,192.72

Apparent Low Bidder: COASTAL BRIDGE CO., L.L.C. \$1,491,410.85  
PO BOX 14715  
BATON ROUGE, LA 70898  
(225)766-0244

**H.010054.6 (DBE Goal Project)** PARK ROAD BRIDGES CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, PRECAST CONCRETE PILES, CONCRETE SLAB SPAN BRIDGES AND RELATED WORK.

Parish(es): Allen

Federal Number: H010054

Estimated Construction Cost: \$1,093,061.10

Apparent Low Bidder: W. E. MCDONALD & SON, LLC. \$897,645.00  
PO BOX 787  
GLENMORA, LA 71433-0787  
(318)748-8112

**H.010361.6 (DBE Goal Project)** US 84: COULEY CREEK TO WOLF CREEK COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Winn

Route(s): US 84

Federal Number: H010361

Estimated Construction Cost: \$1,631,826.46

Apparent Low Bidder: Diamond B Construction Co., L.L.C. \$1,465,157.38  
PO BOX 7618  
ALEXANDRIA, LA 71306  
(318)427-1300

**H.010559.6 (DBE Goal Project)** BAYOU MERCIER ROAD/ BERARD CANAL BAYOU CLEARING AND GRUBBING, BRIDGE REMOVAL, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, PRECAST CONCRETE PILES, PRECAST PRESTRESSED CONCRETE QUAD BEAM GIRDER CLASS P (HPC) SPAN BRIDGE AND RELATED WORK.

Parish(es): St. Martin

Federal Number: H010559

Estimated Construction Cost: \$1,149,874.50

Apparent Low Bidder: James Construction Group LLC \$1,397,603.85  
18484 East Petroleum Drive  
BATON ROUGE, LA 70809  
(225)295-4830



# Bid Results for the Letting of 6/8/2016 LA DOTD Headquarters

**H.010564.6 (DBE Goal Project) PEARL STREET / LATERAL L-3**  
CLEARING AND GRUBBING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, PORTLAND CEMENT CONCRETE PAVEMENT, PRECAST CONCRETE PILES, CONCRETE SLAB SPAN BRIDGE, AND RELATED WORK.

Parish(es): Calcasieu  
Federal Number: H010564  
Estimated Construction Cost: \$534,920.60

Apparent Low Bidder: GUINN CONSTRUCTION, LLC \$1,035,147.20  
1616 INDUSTRIAL DRIVE  
JENNINGS, LA 70546  
(337)824-0630

**H.011027.6 (DBE Goal Project) LA 111 SOUTH OF EVANS - ADD CROSS DRAIN**  
CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, LIME TREATMENT, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Vernon  
Route(s): LA 111  
Federal Number: H011027  
Estimated Construction Cost: \$714,433.86

Apparent Low Bidder: Apeck Construction, LLC \$569,803.97  
PO BOX 640  
ANACOCO, LA 71403  
(337)239-6353

**H.011224.6 (DBE Goal Project) US 190: GUARDRAIL/RUTTING REP. (PHASE 1)**  
MILLING ASPHALT CONCRETE, PAVEMENT PATCHING, ASPHALT CONCRETE OVERLAY, GUARDRAIL REPLACEMENT, AND RELATED WORK.

Parish(es): Pointe Coupee  
Route(s): US 190  
Federal Number: H011224  
Estimated Construction Cost: \$9,086,306.80

Apparent Low Bidder: Command Construction Industries LLC \$7,698,435.60  
3206 N TURNBULL DR  
METAIRIE, LA 70002  
(504)887-8795

**H.011350.6 (DBE Goal Project) CAMERON FERRY TRAVELLER MESSAGE SIGNING**  
CLEARING AND GRUBBING, INTELLIGENT TRANSPORTATION SYSTEM AND RELATED WORK.

Parish(es): Calcasieu, Cameron  
Route(s): LA 82 & LA 27  
Federal Number: H011350  
Estimated Construction Cost: \$584,019.68

Apparent Low Bidder: Diamond Electrical Co., Inc. \$698,924.45  
PO BOX 15501  
BATON ROUGE, LA 70895-5501  
(225)752-7492





## **Bid Results for the Letting of 6/8/2016 LA DOTD Headquarters**

**H.011503.6 (DBE Goal Project) I-10 TWIN SPAN ITS INTELLIGENT TRANSPORTATION SYSTEM, FIBER OPTIC CABLE AND CONDUIT, AND RELATED WORK.**

Parish(es): Orleans, St. Tammany Route(s): I-10

Federal Number: H011503

Estimated Construction Cost: \$913,599.75

Apparent Low Bidder:	Jack B. Harper Electrical LLC	\$703,464.59
	PO BOX 789	
	WALKER, LA 70785	
	(225)665-1414	

**H.011640.6 (SBE Goal Project) I-10: ATCHAFALAYA SPEED LIMIT SIGNS SPEED LIMIT SIGNING AND RELATED WORK.**

Parish(es): Iberville, St. Martin Route(s): I-10

Federal Number: H011640

Estimated Construction Cost: \$320,445.38

Apparent Low Bidder:	Traffic Solutions, Inc.	\$248,122.00
	2950 ST. ANTHONY AVE.	
	NEW ORLEANS, LA 70122	
	(504)948-4809	

**H.011659.6 (SBE Goal Project) LA 28: TURN LANE IMPROVEMENTS GRADING, DRAINAGE STRUCTURES, IN-PLACE CEMENT TREATED SUBGRADE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.**

Parish(es): Rapides Route(s): LA 28

Federal Number: H011659

Estimated Construction Cost: \$462,972.71

Apparent Low Bidder:	T.L. CONSTRUCTION LLC	\$501,720.30
	133 AMANDA LN	
	ALEXANDRIA, LA 71303	
	(318)448-4720	

**H.011674.6 (DBE Goal Project) LA 1263 & LA 3057: PATCH & OVERLAY DRAINAGE STRUCTURES, MILLING ASPHALTIC CONCRETE, PAVEMENT PATCHING, CLASS II BASE COURSE, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.**

Parish(es): West Feliciana Route(s): LA 1263, LA 3057

Federal Number: H011674

Estimated Construction Cost: \$1,446,223.38

Apparent Low Bidder:	Barriere Construction Co., LLC	\$1,182,594.50
	11328 Cedar Park Avenue	
	BATON ROUGE, LA 70809	
	(225)753-1121	

**H.011715.6 (SBE Goal Project) LA 3124: LA 21 - BOGALUSA CITY LIMIT MILLING ASPHALT CONCRETE, PAVEMENT PATCHING, SUPERPAVE ASPHALT CONCRETE OVERLAY, AND RELATED WORK.**

Parish(es): Washington

Route(s): LA 3124

Federal Number: H011715

Estimated Construction Cost: \$391,006.38

Apparent Low Bidder:	Barriere Construction Co., LLC.	\$338,857.73
	407 CC ROAD	
	FRANKLINTON, LA 70438	
	(985)795-8239	



## **Bid Results for the Letting of 6/8/2016 LA DOTD Headquarters**

**H.011765.6 (DBE Goal Project) DISTRICT 58: DISTRICTWIDE GUARD RAIL REPLACEMENT (AREA B) GUARD RAIL REPLACEMENT AND RELATED WORK.**

Parish(es): District 58

Federal Number: H011765

Estimated Construction Cost: \$969,178.20

Apparent Low Bidder:	Chad Pody Construction Company, LLC	\$864,376.20
	275 GOODGOIN ROAD	
	RUSTON,, LA 71270	
	(318)251-1886	

**H.011792.6 (SBE Goal Project) LA 1065 & LA 3260: HAMMOND ROAD TRANSFER MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, ASPHALT CONCRETE OVERLAY AND RELATED WORK.**

Parish(es): Tangipahoa

Route(s): LA 1065, LA 3260

Federal Number: H011792

Estimated Construction Cost: \$478,025.90

Apparent Low Bidder:	Barriere Construction Co., LLC.	\$447,464.32
	407 CC ROAD	
	FRANKLINTON, LA 70438	
	(985)795-8239	

**H.011883.6 (DBE Goal Project) I-55 SIGNING: US 51 TO I-12 SIGNAGE AND RELATED WORK.**

OJT Goal: 1 Trainees

Parish(es): Tangipahoa

Route(s): I-55

Federal Number: H011883

Estimated Construction Cost: \$2,000,110.05

Apparent Low Bidder:	Command Construction Industries LLC	\$1,584,792.40
	3206 N TURNBULL DR	
	METAIRIE, LA 70002	
	(504)887-8795	

**H.011999.6 NICHOLSON DRIVE @ BRIGHTSIDE (CLEARING AND GRUBBING) CLEARING AND GRUBBING, AND RELATED WORK.**

Parish(es): East Baton Rouge

Route(s): LA 30

Federal Number: H011999

Estimated Construction Cost: \$101,126.00

Apparent Low Bidder:	Brown Industrial Construction, LLC	\$209,543.00
	727 Highland Drive	
	Baton Rouge, LA 70810	
	(225)478-1006	



# Bid Results for the Letting of 6/8/2016 LA DOTD Headquarters

**H.012147.6** LA 875: LA 562 - N. JCT. LA 876  
CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, IN-PLACE CEMENT TREATED SUBGRADE, IN-PLACE CEMENT TREATED BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): Franklin

Route(s): LA 875

Estimated Construction Cost: \$3,108,943.27

Apparent Low Bidder:	D & J CONSTRUCTION CO., LLC	\$2,721,355.82
	PO BOX 1889	
	WEST MONROE, LA 71294	
	(318)388-2764	

**H.012359.6 (DBE Goal Project)** I-210: PAVEMENT MARKING REPLACEMENT I  
REMOVE AND REPLACE RAISED PAVEMENT MARKERS AND PLASTIC PAVEMENT STRIPING AND RELATED WORK.

Parish(es): Calcasieu

Route(s): I-210

Federal Number: H012359

Estimated Construction Cost: \$697,050.00

Apparent Low Bidder:	Southern Synergy LLC	\$629,265.00
	1105 BERT STREET	
	LAPLACE, LA 70068	
	(985)359-9953	

**H.012362.6 (SBE Goal Project)** I-55: PAVEMENT MARKING REPLACEMENT I  
PAVEMENT MARKING REPLACEMENT AND RELATED WORK.

Parish(es): Tangipahoa

Route(s): I-55

Federal Number: H012362

Estimated Construction Cost: \$388,300.00

Apparent Low Bidder:	Akca Inc	\$198,260.00
	4603 REECE RD.	
	PLANT CITY, FL 33566	
	(813)752-4471	



## **Bid Results for the Letting of 6/22/2016 LA DOTD Headquarters**

**H.006713.6 (DBE Goal Project) US 90: BRIDGES AT LA 3211 DECK OVERLAY  
JOINT SEALING, POLYESTER CONCRETE, AND RELATED WORK.**

Parish(es): St. Mary Route(s): US 90

Federal Number: H006713

Estimated Construction Cost: \$5,123,013.00

Apparent Low Bidder: THE TRUESDELL CORPORATION \$3,583,583.00  
1310 W. 23RD STREET  
TEMPE, AZ 85282  
(602)437-1711

**H.010169.6 Kraemer Lift Bridge Mechanical Repairs**

Movable Bridge Repairs

Parish(es): Lafourche Route(s): LA 307

Federal Number: H010169

Estimated Construction Cost: \$605,000.00

Apparent Low Bidder: COASTAL BRIDGE CO., L.L.C. \$1,221,400.00  
PO BOX 14715  
BATON ROUGE, LA 70898  
(225)766-0244

**H.010612.6 I-20: MISSISSIPPI RIVER BRIDGE SOIL AND SCOUR STABILIZATION  
GRADING, SOIL AND SCOUR STABILIZATION, AND RELATED WORK.**

Parish(es): Madison, Warren County, MS Route(s): I-20

Federal Number: H010612

Estimated Construction Cost: \$10,658,866.00

Apparent Low Bidder: Pine Bluff Sand & Gravel Co. \$3,336,626.00  
PO BOX 7008  
PINE BLUFF, AR 71611  
(870)534-7120

**H.011302.6 (DBE Goal Project) LA 28: LEFT TURN LANES AT LA 116  
CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, CLASS  
II BASE COURSE, LIME TREATMENT, PAVEMENT WIDENING, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND  
RELATED WORK.**

Parish(es): Rapides Route(s): LA 28

Federal Number: H011302

Estimated Construction Cost: \$1,053,828.55

Apparent Low Bidder: MERRICK, LLC \$1,139,343.10  
1332 FRONT ST  
COTTONPORT, LA 71327  
(318)876-3326

**H.011821.6 (DBE Goal Project) MARTIN LUTHER KING JR DRIVE OVERLAY  
DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, IN-PLACE CEMENT STABILIZED BASE COURSE, ASPHALT  
SURFACE TREATMENT INTERLAYER, ASPHALT CONCRETE PAVEMENT AND RELATED WORK.**

Parish(es): Livingston

Federal Number: H011821

Estimated Construction Cost: \$587,224.60

Apparent Low Bidder: R.J. Daigle & Sons Contractors, Inc \$421,608.78  
PO BOX 1960  
GONZALES, LA 70737  
(225)644-1407



## **Bid Results for the Letting of 6/22/2016 LA DOTD Headquarters**

**H.011894.6 (DBE Goal Project) I-49: SLIDE REPAIRS  
GRADING, EMBANKMENT, AND RELATED WORK.**

OJT Goal: 2 Trainees

Parish(es): Natchitoches

Route(s): I-49

Federal Number: H011894

Estimated Construction Cost: \$1,815,863.78

Apparent Low Bidder:	SPECIALTY TRACKHOE & DOZER SERV.INC	\$1,246,972.70
	6600 BROADACRES ROAD	
	SHREVEPORT, LA 71119	
	(318)636-5535	

**H.012094.6 (DBE Goal Project) LA 1: LA 75 - US 190**

PORTLAND CEMENT CONCRETE, PAVEMENT PATCHING, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Iberville, West Baton Rouge

Route(s): LA 1

Federal Number: H012094

Estimated Construction Cost: \$2,999,387.50

Apparent Low Bidder:	Forby Contracting, Inc.	\$3,173,526.50
	34363 SWEDE ALLEY	
	HINCKLEY, MN 55037	
	(320)384-6061	

**H.012158.6 (SBE Goal Project) LA 1207: CROSS DRAIN REPLACE (RAPIDES)**

GRADING, DRAINAGE STRUCTURES, PAVEMENT PATCHING, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Rapides

Route(s): LA 1207

Federal Number: H012158

Estimated Construction Cost: \$386,695.28

Apparent Low Bidder:	Progressive Construction Co., LLC	\$370,951.75
	PO BOX 11594	
	ALEXANDRIA, LA 71315-1594	
	(318)473-9522	



## LA DOTD RFP Advertisements for June 2016

<b>Date</b>	<b>Project No.</b>	<b>Project Name</b>	<b>Parish(es)</b>	<b>Closing Date</b>
6/24/16	4400007737	Retainer Contract For Tunnel Inspection And Repair/Rehabilitation Plans Preparation	Statewide	8/4/16
6/24/16	4400008851	Retainer Contract For Traffic Signal Engineering	Statewide	7/12/16
6/24/16	4400009104	Retainer Contract For Underwater Bridge Inspection	Statewide	8/4/16
6/23/16	4400009233	Retainer Contract For Testing Of Unknown Foundations	Statewide	8/4/16
6/10/16	4400009165	Retainer Contract For Professional Surveying Services	Districts 02,61 And 62	7/26/16
6/3/16	4400009164	Retainer Contract For Professional Surveying Services	Districts 03 And 07	7/19/16



## **NEW CERTIFIED DBE'S**

<b>Firm Name</b>	<b>OWNER'S NAME</b>	<b>PHONE #</b>	<b>EMAIL ADDRESS</b>
Global Gateway Concessions North America	Dane Grey	604-297-4437	<a href="mailto:danegrey@eliteparkingsoa.com">danegrey@eliteparkingsoa.com</a>
Blackhorse Iron and Bridge	Christine Karek	724-691-0092	<a href="mailto:christine@blackhorseironandbridge.com">christine@blackhorseironandbridge.com</a>
Drace Construction	John Drace	228-702-0295	<a href="mailto:jdrace@dracecorp.com">jdrace@dracecorp.com</a>
Superior Group	Cathy Jackson	337-412-5096	<a href="mailto:djsuperiorgroup@aol.com">djsuperiorgroup@aol.com</a>
South Steel Erectors	Thelma Bryant	985-839-6559	<a href="mailto:southsteelers@yahoo.com">southsteelers@yahoo.com</a>
TCB Cleaning	Brittany Breazeale	985-789-4074	<a href="mailto:tcbleaninginc1@yahoo.com">tcbleaninginc1@yahoo.com</a>
Surface Prep & Maintenance	Ann Church	775-823-7882	<a href="mailto:surfacepandm@gmail.com">surfacepandm@gmail.com</a>
East Coast AP Marketing	Kristin Fleming	843-849-6001	<a href="mailto:kristin@eastcoastap.com">kristin@eastcoastap.com</a>
Lakey	Felicia Lakey	936-465-6761	<a href="mailto:felicia.lakey@lakeyinc.com">felicia.lakey@lakeyinc.com</a>
Turn Key Services of LA	Anthony Brewer	225-717-1011	<a href="mailto:tkshipment@gmail.com">tkshipment@gmail.com</a>
Apex International Consulting	Nnamse Ammons	202-289-1600	<a href="mailto:nammons@apexinternationalinc.com">nammons@apexinternationalinc.com</a>
Tamara's Group	Martha Mosquera	504-272-9928	<a href="mailto:tbasilio@tamarasgroup.com">tbasilio@tamarasgroup.com</a>
Lewis Services	Lenden Lewis	337-232-0675	<a href="mailto:lewissvcs@aol.com">lewissvcs@aol.com</a>
Unique Family Ties Realty	Connie Harvey	225-291-1164	<a href="mailto:cmharvey01@familycarepca.com">cmharvey01@familycarepca.com</a>
Family Care Personal Attendant	Connie Harvey	225-291-1164	<a href="mailto:cmharvey01@familycarepca.com">cmharvey01@familycarepca.com</a>
Three Sisters Trucking	Connie Harvey	225-291-1164	<a href="mailto:cmharvey01@familycarepca.com">cmharvey01@familycarepca.com</a>
Sartin Builders	Zeb Sartin	337-207-4775	<a href="mailto:zeb.sartin@gmail.com">zeb.sartin@gmail.com</a>
Helpful Hands Handy Services	Riveny Dugas	337-356-2374	<a href="mailto:helpfulhandshandy@gmail.com">helpfulhandshandy@gmail.com</a>



Stephanie P. Ducote, DOTD Program Director, Compliance Programs Section  
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[stephanie.ducote@la.gov](mailto:stephanie.ducote@la.gov)

Remy Graves, DBE/SBE Program Manager  
 (225)379-1762  
[remy.graves@la.gov](mailto:remy.graves@la.gov)

Rhonda Wallace, DBE Certification Program Specialist  
 (225) 379-1360  
[rhonda.wallace@la.gov](mailto:rhonda.wallace@la.gov)

Kandy Fly, DBE Certification Program Specialist/SBE Program Manager  
 (225) 379-1922  
[kandy.fly@la.gov](mailto:kandy.fly@la.gov)

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## *What can SJB Group do for You?*

SJB Group, LLC can provide **free assistance** to certified LADOT DBE firms in the following areas:

**SJB Group can assist you by:** preparing company business cards, profile sheets, and providing information on recommended target areas for your marketing efforts.

**By acting as a liaison** between the DBE Contractor and Prime Contractor for project information, and in problems occurring on the jobsite.

**By informing** of upcoming LADOT lettings, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.

**By providing** assistance and guidance on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.

**By helping** with office computer operations to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.

**By assisting** in financial areas such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.